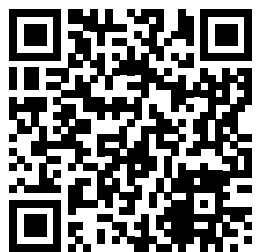




# OREGON CONTINUING EDUCATION **COURSE CATALOG**

FIND THE COURSES YOU'LL NEED



SCAN TO VISIT

**OREGON'S  
CONTINUING  
EDUCATION PAGE**



# CATEGORIES

Old Republic Title Company of Oregon proudly serves Portland Metropolitan Area with offices in Clackamas, Multnomah and Washington Counties. Home to lush evergreen forests and beautiful waterfalls Oregon is also known for its culinary goodness, microbrews and fresh farmer's markets. Living in Oregon often means enjoying majestic views and a variety of recreational activity. This course catalog showcases the various courses we provide!

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**Please Check Out our Class and Events Calendar:**

<https://www.oldrepublictitle.com/oregon/continuing-education/>





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<b>1031 Exchange</b>	1031 Alternatives	1093	<i>Real Estate Taxation</i>
	1031 Exchange	1420	<i>Real Estate Taxation and Finance</i>
	Unraveling the Mystery of § 1031 Exchanges	1490	<i>Real Estate Taxation</i>
	The Fun Stuff of 1031 Exchanges, The More You Know the More You Make	1491	<i>Real Estate Taxation</i>
<b>Accessory Dwelling Units</b>	Accessory Dwelling Units	1144	<i>Real Estate Development</i>
<b>ADU</b>	Affordable Luxury Modular Homes / ADU	1434	<i>Real Estate Evaluation, Appraisal and Valuation</i>
<b>AI</b>	The Intentional Agent	1438	<i>Real estate property evaluation, appraisal, or valuation</i>
<b>Appraisals</b>	Be a Star for Your Client by Working with Appraisers	1052	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Appraiser Workshop - Stronger CMAs	1170	<i>Real Property Appraisal</i>
<b>Code of Ethics</b>	Code of Ethics (Charges) (3 Credit Hours)	1175, 1249, 1296, 1149	<i>Business Ethics</i>
<b>Commercial</b>	Cap Rates	1468	<i>Commercial Real Estate</i>
<b>Commercial Class</b>	Land Sale Contracts	1274	<i>Commercial Real Estate</i>
	Commercial Title 101	1324	<i>Real Estate Title</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Condos &amp; HOAs</b>	How a Condo Association Can Kill a Sale	1114	<i>Real Estate Finance</i>
	Intro to Community Associations (1 or 2 Credit Hour Options)	1232	<i>Unit Owner or Homeowner Associations</i>
	Condos 101	1457	<i>Condominiums</i>
<b>Credit</b>	Credit Score and Credit Reporting Update	1318	<i>Real Estate Consumer Protection</i>
<b>Divorce and its impact</b>	Divorce and Lending	1179	<i>Real Estate Finance</i>
	What Brokers Need to Know When Clients are Divorcing	1465	<i>Real Estate Finance</i>
<b>Down Payments</b>	Downpayment Assistance Programs	1387	<i>Real Estate Finance</i>
<b>Easements and Legal Descriptions</b>	Easements and Legal Descriptions	1113	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Economics</b>	Borrow Smart/Repay Smart	1428	<i>Real Estate Economics</i>
<b>Fair and Equal Housing</b>	Fair Housing	1421	<i>Fair Housing Laws or Policy</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
Financial	The Future of Real Estate Finance	1279	Real Estate Finance
	Complexities of Hard Money	1286	Real Estate Finance
	Creative Financing for Millennials	1289	Real Estate Finance
	Real Estate is HARD	1402	Real Estate Finance
	From Contract to Keys The Lender Experience	1422	Real Estate Finance
	Top Deductions for Real Estate Professionals	1423	Real Estate Finance
	Temporary Buydowns	1426, 1429	Real Estate Finance
	Homes with Proud Ground	1437	Real Estate Finance
	Real Estate Finance Options for Investors(This will NOT be one we propose to other brokerages)	1440	Real Estate Finance
	Owner Financing Strategies for Real Estate Success	1446	Real Estate Finance
	Reverse Mortgage	1453	Real Estate Finance
	Bridging the Credit Gap - Real Estate Solutions in a Challenging Market	1454	Real Estate Finance
	Owner Financing Basics	1455	Real Estate Finance
	Financial Freedom for Realtors	1459	Real Estate Finance
	Cost Segregation Qualified Improvement Property Bonus Depreciation Green Energy Incentives	1462	Real Estate Economics and Real Estate Finance
Managing Cash Flow for Real Estate Agents	1473	Real Estate Finance	
Expand your options for buyers aged 55+	1474	Real Estate Finance	



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Financial (Cont.)</b>	Economic Forces in Real Estate: Challenges and Opportunities in a Shifting Market	1477	<i>Real Estate Economics</i>
	Savvy Solutions: Navigating Non-Traditional Funding in Real Estate	1488	<i>Real Estate Finance</i>
	Lending 101 - How to become Preapproved	1489	<i>Real Estate Finance</i>
<b>First Time Home Buyers</b>	First Time Homebuyers	1091	<i>Real Estate Finance</i>
	First Time Home Buyer Toolkit	1101	<i>Real Estate Finance</i>
	Working with First Time Homebuyers	1221	<i>Real Estate Finance</i>
<b>Foundation</b>	Foundation Solutions	1003	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Foundation Issues and Solutions	1371	<i>Real Estate Evaluation</i>
<b>Fraud</b>	Fraud: Is your seller who you think they are?	1431	<i>Real Estate Consumer Protection</i>
<b>Heating Oil Tanks</b>	Heating Oil Tank (one month in advance)	1190	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Home Energy</b>	The Truth About Solar	1301	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Home Inspection</b>	Advantages of a Professional, All-Inclusive Home Inspection	1225	<i>Real Property Evaluation</i>
	Top 10 Benefits to Hire a Structural Engineer for Pre-Sale Inspection	1303	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Avoiding the Aggravations of a Home Inspection	1315	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Homes Through the Ages	1316	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Home Ownership Maintenance and Repair Costs	1330	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Home Inspections 101	1331	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Key Areas to Observe when Showing a House	1337	<i>Real Estate Appraisal, Evaluation or Valuation</i>
<b>Insurance</b>	Home Insurance Education for Real Estate Professionals	1125	<i>Risk Management</i>
	Flood Insurance	1185	<i>Real Estate Law, Regulation and Finance</i>
	Save Thousands with the Right Mortgage Insurance	1220	<i>Real Estate Finance</i>
	Home Insurance Basics	1285	<i>Risk Management</i>
	Vacation Rental Insurance	1288	<i>Risk Management</i>
	Flood Insurance 101	1403	<i>Risk Management</i>
	Finding the Coverage that's right for you	1471	<i>Real estate property evaluation, appraisal, or valuation</i>
	Comparion Home 101	1482	<i>Real estate property evaluation, appraisal, or valuation</i>





CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Landlord and Tenant Laws</b>	Landlord & Tenant Laws	1103	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	What Passage of SB 608 does to/for Oregon Landlords	1275	<i>Property Management, Consumer Protection</i>
	Rent Control (SB 608)	1294	<i>Real Estate Law or Regulation</i>
	Landlord & Tenant Laws - HB 4213	1344	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	A Broker's Guide to Portland Rental Ordinances	1347	<i>Real estate law or regulation, Property management</i>
	HB4401 – Rent Relief Funds and Eviction Moratorium	1356	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	Preparing Clients for Buying and Selling Rental Properties	1378	<i>Real Estate Finance</i>
	Seller Carried Financing	1410	<i>Real Estate Contracts and Real Estate Finance</i>
<b>Law</b>	Top 3 Radical Ways to save your Business	1424	<i>Real Estate Law</i>
<b>Legal</b>	Clandestine Drug Labs - Learning Outcomes	1016	<i>Real Disclosure, Real Estate Evaluation, Risk Management</i>
	Contingencies Conditions	1124	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	CC&Rs HOAs	1139	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	How to Give Good Notice	1166	<i>Real Estate Law</i>
	Errors and Omissions 101	1235	<i>Risk Management</i>
	Protecting Tenants at Foreclosure	1237	<i>Real Estate Law</i>
	Legal	1278	<i>Fair Housing Laws or Policy</i>
	Risk Management	1293	<i>Risk Management</i>
	LARRC (3 Credit Hours)	1295	<i>Agency Relationships, Law and Rule Required Course</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Legal (Cont.)</b>	Contingencies	1298	<i>Real Estate Contracts</i>
	LLC Entities of Choice	1299	<i>Real Estate Law</i>
	Arbitration and Mediation	1300, 1438	<i>Real Estate Law</i>
	Seller's Property Disclosure Agreement Overview	1307	<i>Real Estate Disclosure Requirements</i>
	Bankruptcy Basics	1314	<i>Real Estate Title</i>
	Errors and Omissions	1334	<i>Risk Management</i>
	Top Ten Reasons the Real Estate Agency Will Want Your License	1368	<i>Agency Relationships</i>
	Bullet Proof Addendums	1417	<i>Real Estate Contracts</i>
	Arbitration and Mediation	1438	<i>Real Estate Law</i>
	What you need to know as a Buyer Broker	1451	<i>Real Estate Contracts</i>
Landlord-Tenant Law for the Oregon Realtor	1476	<i>Real Estate Law or Regulation, Real Estate Contracts</i>	
<b>Lending and Loan Products</b>	Bridge Loans	1138, 1351	<i>Real Estate Finance / Lending</i>
	Residential Investment Property Financing Strategy	1159	<i>Real Estate Finance</i>
	How to Close a Loan in 15 Days	1168	<i>Real Estate Finance</i>
	Portfolio Lending	1182	<i>Real Estate Finance</i>
	Life of a Loan	1234	<i>Real Estate Finance</i>
	Luxury Home Financing	1241	<i>Real Estate Finance</i>
	Hidden Loan Programs and the Loan Officers who Love Them	1252	<i>Real Estate Finance</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Lending and Loan Products (Cont.)</b>	Qualifying Strategies for Self Employed Borrowers	1261	Real Estate Finance
	Working with Lenders	1352	Real Estate Finance/Lending
	Financing Strategies to Avoid Contingent Offers and Motivate Listings	1355	Real Estate Finance
	Current Market Conditions Focusing on Buyer Demand and Affordability	1375	Real Property Evaluation, Appraisal or Valuation
	Home Equity Conversion Mortgage (HECM) for Purchase	1393	<i>Real Estate Finance</i>
	The Intersection of Divorce, Real Property & Mortgage Planning	1411	<i>Real Estate Finance</i>
	How Real Estate Fits into Your Financial Strategy	1419	<i>Real Estate Finance</i>
<b>Managing Insurance, Mortgage and Recovery Services</b>	The Road to Recovery	1367	<i>Risk Management</i>
<b>Marijuana</b>	Grow Houses	1011	<i>Land Use Planning, Limitations on Use, Consumer Protection</i>
	Marijuana Laws	1291	<i>Real Estate Law or Regulation, Real Estate Disclosure and Property Management</i>
	Cannabis and Title Insurance	1317	<i>Real Estate Law or Regulation, Real Estate Disclosure and Property Management</i>
<b>Marketing</b>	Mining Database for Gold	1354	<i>Advertising Regulations</i>
	AI, Technology and Real Estate	1414	<i>Advertising Regulations</i>
	AI Panel	1443	<i>Advertising Regulations</i>
	Ethical Advertising for Real Estate Success, Canva	1475	<i>Advertising Regulations</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Mold</b>	Mold - Learning Outcomes	1146	<i>Risk Management, Real Estate Evaluation, Real Estate Disclosure, Real Estate Regulation</i>
	Mold vs. Mildew	1272	<i>Real Estate Consumer Protection</i>
<b>New Construction</b>	Issues with New Construction - Learning Outcomes	1112	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Physical Structure</b>	Termites & What to Expect - Learning Outcomes	1014	<i>Real Estate Disclosure Requirements, Real Property Evaluation, Appraisal or Valuation</i>
	Radon - Learning Outcomes	1015	<i>Real Estate Disclosure Requirements, Real Property Evaluation, Appraisal or Valuation</i>
	Asphalt Shingles - Learning Outcomes	1075	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Septic Systems & Wells - Learning Outcomes	1080	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Carbon Monoxide - Learning Outcomes	1148	<i>Real Estate Evaluation, Consumer Protection</i>
	Name that Interior Surface	1238	<i>Real Estate Appraisal, Evaluation or Valuation</i>
	Introduction to Radon	1329	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Name that Home Style	1349	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Coming to Terms (Architecture and Interior Design Terms)	1350	<i>Real Estate Appraisal, Evaluation or Valuation</i>
	Understanding New Homes	1401	<i>Real Estate Evaluation</i>
	Wet Basements	1406	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Pest Control In Real Estate Transactions	1418	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
UGB 101	1425	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>	
Common Issues with Home Inspections	1441	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>	



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Physical Structure (Cont.)</b>	What to do before listing a house	1482	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Before listing Your Home	1484	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Radon	1485	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Sewer Lines	1486	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Oregon DEQ Heating Oil Tank Program	1487	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Architectural Styles of Portland	1493	<i>Real Estate Appraisal, Evaluation or Valuation</i>
<b>Property Management</b>	Evictions from Start to Finish	1141	<i>Property Management</i>
<b>Real Estate Development</b>	Oregon City, from the development process, dominant overlay zones and more!	1458	<i>Real Estate Development</i>
<b>Real Estate Escrow</b>	Earnest Money and the Escrow Process	1492	<i>Real Estate Title, Real Estate Escrows</i>
<b>Real Estate Forms</b>	OREF Form Changes	1409	<i>Real Estate Contracts</i>
	Terminations in Real Estate	1430	<i>Real Estate Contracts</i>
	OREF Forms	1456	<i>Real Estate Contracts</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Reverse Mortgages</b>	Reverse Mortgage 101	1171	<i>Real Estate Finance</i>
	Reverse Mortgages as a Purchase Financing Option	1265	<i>Real Estate Finance</i>
	Proprietary Reverse Mortgage	1385	<i>Real Estate Finance</i>
	Increase your Listings with the Reverse Mortgage for Purchase Loan	1399	<i>Real Estate Finance</i>
	Leveraging Home Equity as Part of a Robust and Balanced Strategy	1442	<i>Real Estate Finance</i>
<b>Risk Management</b>	Escrow Tips, Fraud and Title Claims	1447	<i>Misrepresentation in real estate transactions</i>
<b>RMLS</b>	RPR Basics	1026	<i>Real Estate Evaluation, Appraisal and Valuation</i>
	SentriLock Basics	1074	<i>Risk Management, Real Estate Consumer Protection</i>
	RPR for Realtors	1084	<i>Real Property Evaluation, Appraisal or Valuation</i>
	RMLS Updates and Tips and Tricks	1222	<i>Real Estate Contracts, Real Estate Evaluation</i>
	Homesnap	1304	<i>Real Property Evaluation, Appraisal or Valuation</i>
	RMLS Rules and Regulations	1348	<i>Advertising Regulations</i>
	CMA Comparison	1357	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Remine	1358	<i>Real Property Evaluation, Appraisal or Valuation</i>
	RMLSweb Toolkit	1359	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Statistical Report Overview	1432	<i>Real Estate Evaluation, Appraisal and Valuation</i>
RMLS web Searching Deep Dive (1.5 CE)	1433	<i>Real Estate Evaluation, Appraisal and Valuation</i>	



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>RMLS (Cont.)</b>	Aligned Showings	1448	<i>Real Estate Evaluation, Appraisal and Valuation</i>
	Forms Changes 2024	1469	<i>Real Estate Contracts</i>
<b>RMLS - Legal</b>	NAR Lawsuit	1480	<i>Real Estate Law or Regulation</i>
<b>RMLS - Real Estate Forms</b>	Buyer Broker Forms approved under	1481	<i>Real Estate Contracts</i>
<b>Safety</b>	Realtor Safety - Safe Showing Workshop	1233	<i>Risk Management</i>
<b>Seismic Retrofitting</b>	Seismic Retrofitting	1107	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Staging</b>	Convince: Persuading Sellers to do the Right Thing, the First Time	1195	<i>Real Property Evaluation and Valuation</i>
	How NOT to Stage	1196	<i>Real Property Evaluation and Valuation</i>
	LUXE: Anticipating Luxury Trends	1197	<i>Real Property Evaluation and Valuation</i>
	Understanding Buyers When it Most Counts	1198	<i>Real Property Evaluation and Valuation</i>
	Staging - Thrive in a Market Shift	1242	<i>Principal Broker Supervision Responsibilities, Managing a Real Estate Brokerage, Real Property Valuation</i>
	Architecture & Design	1374	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Current Buyer Trends	1383	<i>Real Estate Consumer Protection or Real Property Evaluation, Appraisal or Valuation</i>
	Name that House	1384	<i>Real Estate Consumer Protection or Real Property Evaluation, Appraisal or Valuation</i>
	The Bourgeoisie, The Jet Set & The Has Beens	1392	<i>Real Property Evaluation and Valuation</i>



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Style Levels and Strategies</b>	Adding Space in Style	1416	<i>Real Estate Development</i>
	Understanding the RIP	1450	<i>Real Estate Development</i>
<b>Taxes</b>	Property Taxes Application and Appeals - Advanced	1023	<i>Real Estate Taxation, Real Estate Law or Regulation</i>
	Taxes - Omitted Property	1165	<i>Real Estate Taxation</i>
	Oregon Property Taxes	1226	<i>Real Estate Taxation</i>
	Business Structure and Tax Considerations	1369	<i>Managing a Real Estate Brokerage</i>
	Bookkeeping & Record Retention for Realtors	1407	<i>Principal Broker or Property Manager Record-Keeping</i>
	1031 Exchange Basics 101	1452	<i>Real Estate Taxation</i>
	1031 Exchange part 2	1461	<i>Real Estate Taxation</i>
	Cost Segregation Overview intro investors to Significant Tax Savings	1463	<i>Real Estate Taxation</i>
	Understanding Real Estate Taxes	1472	<i>Real Estate Taxation</i>
	Exiting Out of a 1031 Exchange - Endgames that Bring Opportunities	1479	<i>Real Estate Taxation</i>





CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Title and Escrow</b>	How To Read A Preliminary Title Report	1019, 1202,	<i>Real Estate Title, Real Estate Escrows</i>
	Escrow 101	1019	<i>Real Estate Title, Real Estate Escrows</i>
	Fraud: Is your seller who you think they are?	1019	<i>Real Estate Title, Real Estate Escrows</i>
	Preliminary Title Reports - Red Flags	1020, 1321, 1364	<i>Real Estate Title and Real Estate Escrow</i>
	FIRPTA	1110, 1297, 1373	<i>Real Estate Taxation</i>
	Judicial Foreclosure	1214, 1435	<i>Real Estate Title</i>
	Deceased Party in Title	1400	<i>Real Estate Title, Real Estate Escrows</i>
<b>Unit Owner or Home Owner Associations</b>	Property Taxes Application and Appeals - Advanced	1478	<i>Real Estate Taxation</i>
<b>VA Loans</b>	VA Ninja Financing Strategies for Buying and Listing Agents	1283	<i>Real Estate Finance</i>
	Working with VA Buyers or Sellers	1353	<i>Real Estate Finance/Lending</i>
<b>Zoning</b>	AIRBNB	1118	<i>Real Estate Development</i>
	City of Portland Permits	1145	<i>Real Estate Development</i>

# CLIENT SERVICES

503.534.4999

cs.oregon@ortc.com

## Explore our Services

### ORTC.COM

- 24-hour TRIOs
- Netsheets
- Multicultural Resources
- Industry Information Flyers
- Amortization Calculator

### FARMING

- Specific to demographic or geography
- Neighborhood zones
- Street names
- Property characteristics

### MOBILE APPS

- OR Navigator - Calculators, local flyers, upcoming classes, industry news and more.
- ORTouch - walking farms, one-touch property information using camera view.

## Special Requests

- FSBO
- NODs
- CC&Rs
- Labels
- Custom Comparables
- Radius Search for Mailings
- Tour Sheets
- Property Specific Utilities
- Altos Reports
- Distressed Property Info





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